

HELP CONTROL YOUR

# INSURANCE

**DESTINY!**

BCx Members receive more than just insurance coverage. They have an investment with real potential for financial rewards

- ◆ For 23 of its 24 years in existence, BCx has shared profits with its' members as a return on their investment

BCx Members can influence coverage decisions

Provide your Center with risk management resources

## COVERAGE HIGHLIGHTS

- ◆ Professional/General Liability Standard  
Limits Available: Minimum \$1M per Occurrence to Maximum \$5M per Occurrence
- ◆ Self-Insured Retentions (Deductibles) available: from \$25K to \$250K
- ◆ Other Optional Coverages
  - ◆ Cyber Liability Coverage
  - ◆ Plasma Liability Coverage
  - ◆ Option for Defense costs to be in addition to the limit of liability

## THE BCx ADVANTAGE

- ◆ Members of The Community Blood Centers' Exchange (BCx) share resources and rewards such as financial returns from BCx profits
- ◆ Members of BCx have access to risk mitigation resources and risk management conferences.
- ◆ Members of BCx have access to claims management and policy services
- ◆ BCx will partner with you to manage your risks, freeing you up to serve your community with renewed passion

## CONTACT US

Community Blood Centers' Exchange RRG  
2600 Meidinger Tower | 462 South Fourth Street  
Louisville, KY 40202



Phone: (502) 882-4500  
Email: [bcxservice@bcxins.org](mailto:bcxservice@bcxins.org)  
Web: [www.bcxins.org](http://www.bcxins.org)



COMMUNITY BLOOD CENTERS'  
EXCHANGE RRG

THE specialty insurer of independent  
blood & tissue centers

[www.bcxins.org](http://www.bcxins.org)

## BCx MISSION

To benefit our members, BCx will provide a stable and cost-effective source of appropriate insurance and risk management services

## BCx VISION

As a premier insurance company focused on blood organ and tissue facilities, we will protect and support our members in their pursuit of business excellence

**Contact us with questions, to request a phone call, to discuss BCx or to request a no-obligation quote: [bcxservice@bcxins.org](mailto:bcxservice@bcxins.org)**

“Becoming an owner of BCx was one of the best business decisions we have made. Not only have we saved thousands and thousands of dollars over the years, BCx has made us a better blood center.”

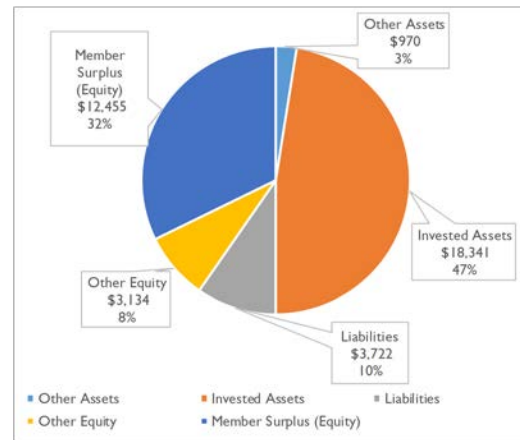
David Allen  
President & CEO  
Mississippi Blood Services

## FINANCIAL HIGHLIGHTS

BCx is financially strong with A++ rated reinsurance partners.

Balance Sheet at December 31, 2017

In 1,000's



Member Surplus (Equity Growth)

In 1,000's



## WHY CHOOSE BCx?

BCx policyholders are its owners who enjoy a return on investment, sharing in both profits and cash distributions

- As of March 2018, over \$24 million of BCx's profits have been returned to its' member/owners since its inception in 1993

Claims handling procedures designed to protect member/owner interests in “The BCx Way”

Customized policy terms and conditions that are responsive to the unique risks of blood & tissue centers

Risk management resources

- Participation in our exclusive two-day risk management conference
- Access to unique risk management tools specifically designed for blood centers
- Consultative networking with other centers including access to our risk management “list serve”